

**IDS Lease-Here Pay-Here Dealer Finance Program
Dealer Profit and Cash Flow Proformo**

| Lease Program Summary | | | |
|-----------------------|----|---------------------------|---------|
| Monthly Volume | 10 | Avg Black Book | \$8,000 |
| Term (months) | 48 | Lease Profit (Net of Fee) | \$1,155 |

| 12 Month-End Cash Flow and Profit Summary | | | |
|---|----------------------|---------------------|---------------------|
| Monthly Payment Flow | Total Payments Rec'd | Lease Profit | Cash Flow Increase |
| \$4,107.60 | \$24,507.00 | \$138,600.00 | \$163,107.00 |

| | |
|---|---------------------|
| 12 Month-End Total Accounts Receivable | \$755,770.20 |
|---|---------------------|

Cash Flow - Monthly Payments (Dealer Net)

| Months | Leases | 1st | 2nd | 3rd | 4th | 5th | 6th | 7th | 8th | 9th | 10th | 11th | 12th | Accts Receivable |
|---------------------------|--------|-----------------|-----------------|-----------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|---------------------|
| 1 | 10 | \$258.00 | \$273.30 | \$288.60 | \$304.00 | \$319.30 | \$334.60 | \$350.00 | \$365.30 | \$380.60 | \$396.00 | \$411.30 | \$426.60 | \$60,915.50 |
| 2 | 10 | | \$258.00 | \$273.30 | \$288.60 | \$304.00 | \$319.30 | \$334.60 | \$350.00 | \$365.30 | \$380.60 | \$396.00 | \$411.30 | \$61,342.10 |
| 3 | 10 | | | \$258.00 | \$273.30 | \$288.60 | \$304.00 | \$319.30 | \$334.60 | \$350.00 | \$365.30 | \$380.60 | \$396.00 | \$61,753.40 |
| 4 | 10 | | | | \$258.00 | \$273.30 | \$288.60 | \$304.00 | \$319.30 | \$334.60 | \$350.00 | \$365.30 | \$380.60 | \$62,149.40 |
| 5 | 10 | | | | | \$258.00 | \$273.30 | \$288.60 | \$304.00 | \$319.30 | \$334.60 | \$350.00 | \$365.30 | \$62,530.00 |
| 6 | 10 | | | | | | \$258.00 | \$273.30 | \$288.60 | \$304.00 | \$319.30 | \$334.60 | \$350.00 | \$62,895.30 |
| 7 | 10 | | | | | | | \$258.00 | \$273.30 | \$288.60 | \$304.00 | \$319.30 | \$334.60 | \$63,245.30 |
| 8 | 10 | | | | | | | | \$258.00 | \$273.30 | \$288.60 | \$304.00 | \$319.30 | \$63,579.90 |
| 9 | 10 | | | | | | | | | \$258.00 | \$273.30 | \$288.60 | \$304.00 | \$63,899.20 |
| 10 | 10 | | | | | | | | | | \$258.00 | \$273.30 | \$288.60 | \$64,203.20 |
| 11 | 10 | | | | | | | | | | | \$258.00 | \$273.30 | \$64,491.80 |
| 12 | 10 | | | | | | | | | | | | \$258.00 | \$64,765.10 |
| Monthly Dealer Net | | \$258.00 | \$531.30 | \$819.90 | \$1,123.90 | \$1,443.20 | \$1,777.80 | \$2,127.80 | \$2,493.10 | \$2,873.70 | \$3,269.70 | \$3,681.00 | \$4,107.60 | \$755,770.20 |

Cash Flow - Lease Profit (Net of Fee)

| Month | Leases | 1st | 2nd | 3rd | 4th | 5th | 6th | 7th | 8th | 9th | 10th | 11th | 12th | Lease Profit |
|---|--------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|---------------------|
| 1 | 10 | \$11,550 | | | | | | | | | | | | \$11,550.00 |
| 2 | 10 | | \$11,550 | | | | | | | | | | | \$11,550.00 |
| 3 | 10 | | | \$11,550 | | | | | | | | | | \$11,550.00 |
| 4 | 10 | | | | \$11,550 | | | | | | | | | \$11,550.00 |
| 5 | 10 | | | | | \$11,550 | | | | | | | | \$11,550.00 |
| 6 | 10 | | | | | | \$11,550 | | | | | | | \$11,550.00 |
| 7 | 10 | | | | | | | \$11,550 | | | | | | \$11,550.00 |
| 8 | 10 | | | | | | | | \$11,550 | | | | | \$11,550.00 |
| 9 | 10 | | | | | | | | | \$11,550 | | | | \$11,550.00 |
| 10 | 10 | | | | | | | | | | \$11,550 | | | \$11,550.00 |
| 11 | 10 | | | | | | | | | | | \$11,550 | | \$11,550.00 |
| 12 | 10 | | | | | | | | | | | | \$11,550 | \$11,550.00 |
| Total Annual Lease Profit (Net of Fee) | | | | | | | | | | | | | | \$138,600.00 |

Start Profiting from the IDS Lease-Here Pay-Here Dealer Finance Program Today!

